

**MINUTES OF BOARD MEETING OF INVESTMENT ANALYSTS SOCIETY
HELD ON TUESDAY 21 JANUARY at 12h00 Room 5, JCC**

PRESENT CHRIS GILMOUR (CG)
 MIKE BROWN (MB)
 INGRID GOODSPEED (IG)
 EBEN MARE (EM)
 MARK INGHAM (MH)
 PETER DU TOIT (PDT)
 ARTHUR THOMPSON (ADT)

APOLOGIES PHUMZO KHONZEKA (PK)

1.1 WELCOME & MINUTES

MB assumed the role of Chairperson and welcomed those present in particular new board member Eben Mare as well as the return to the board of Arthur Thompson following a period of illness. The minutes of the previous meeting were confirmed.

2 FINANCIALS

**IASSA NPC
FINANCIAL REPORT
YTD to December 2019 (12 month)**

STATEMENT OF COMPREHENSIVE INCOME

OVERALL RESULT

The reported deficit for the 12th month ending December 2019 amounted to R342 460 versus a budgeted surplus amount of R57 145.

INCOME

Total income for the year amounted to R1 721 938 relative to the budgeted income of R2 021 559. Subscriptions renewals received for the year amounts to R1 007 827, relative to the budgeted amount of R1 173 249. An average of 1 100 members renewed their subscription out of a budgeted total of 1 000 for the year.

Net presentation revenue for the year amounts to R535 107 relative to the budgeted revenue amount of R666 600. Interest received to date amounts to R147 739 relative to the budgeted amount of R86 852.

EXPENSES

Total expenses for the year amounted to R2 064 398 relative to the budgeted expenditure for the year of R1 964 414. This is mainly due to the annual journal invoice and salaries expenses as there were December bonuses (13th cheque) paid.

STATEMENT OF FINANCIAL POSITION AND CASH FLOW

Cash at bank of R421 641 as at the end of December 2019 includes the First National Bank Money market investment.

The investments comprise of ETFSA for an amount of R 4 100 782. The ratio of cash/money market investments to ETFSA equity investments stood at 89.7% to 10.3% of total assets.

GENERAL

Subscription renewals for 2020 have been sent out for an amount of R1 100 per member.

Phumzo Khonzeka

Regarding the Staff pension – this had been moved to ETFSA and is held currently in the ETFSA IAS investment statement – once the necessary documents had been signed by all board members, a separate account will be operated for the staff fund.

Regarding the staff pension current monthly investment of R3600 – the board felt this should be based on 5 per cent of monthly staff salaries (totaling R86000) – AMW was asked to increase this monthly contribution to R4300 and – as in the past – increase annually when salaries are reviewed

As PK was unable to attend the meeting – the board were uncertain regarding some items on the Budget for 2020. It was agreed that a meeting with PK, auditors, AMW and a board member or two should be arranged

2.2 MEMBERSHIP

There were no new applications this month

IAS Subs 2020 – R1100 inc vat – invoices had been sent to all members and 676 had paid with 369 still outstanding. AMW would resend on 1 February 2020. She had seen some members having left their employers and a few resigned. MI stated that this was not surprising as quite a few companies had closed shop.

2.3 PRESENTATIONS

A List of presentations were circulated and introducers arranged which is reflected at the end of the minutes

SAFA conference - MB had attended and felt it had gone well but that the investment practitioner's day could be moved next year to possibly July as January was too early in the year for people employed in business and not on leave like the academics.

The SAFA special edition of the IAS Journal was well received and will be repeated for the 2020 conference.

S& P – a complimentary invite to their event had been sent to members and CG was attending. Our banner would be on display.

2.4 COMPANY PRESENTATIONS – BLACK ONYX CPD

AMW had received approval from SAIFM to award CPD credits for results presentations. AMW had worked with Onelogix and their invitation reflected a CPD credit. IAS office would handle registration at the Johannesburg event and would engage a representative to sign in CT attendees. AMW had chatted to a few companies including Discovery who were enthusiastic. The issue however would always be the 'sign in and sign out' of attendees. This was time consuming, IAS office could not handle all of these registrations and, in particular CT was an issue. In this regard AMW and MB had met with Andrew Ludwig of Black Onyx who had prepared a proposal where members could either attend the presentation or access the presentation via webcast via the IAS hub on the Black Onyx site and answer 5 questions prepared by the presenting company. Black Onyx could then issue CPD certificates. The cost to the Society would be R60k for 12 months as indicated in the proposal distributed to the board. In addition company assessments required for the Annual Awards could be included. It was intended to recover the R60k cost from companies, or members, in time. MB stated that BO would offer members – at a cost – other CPD offerings on their platform should they so wish

The board commented this was important and agreed to proceed. AMW to liaise

2.5 GENERAL

INCE- CG/MI/IG were arranging a further meeting and MI stated that he had engaged with INCE himself recently where it was felt that the upgrade of the website could be in place by mid-year. MB reiterated that the membership list needed to be protected. IG mentioned that if Black Onyx were taking on the role indicated was this not a form of duplication. MB stated that the board had to be kept up to date on any proposals to the website. ADT asked the question as to what was in it for INCE which had been raised previously for which there was no clear answer. ADT also stated that INCE CONNECT showed MI and CG as contributors to INCE and we should be cautious of conflicts of interest.

MI mentioned that INCE were aware of IAS losing presentations as well as members and that they had an extremely large database. PDT felt that the market had been bloated in the past and the financial industry as a whole was losing traction.

New board member – Nomtha Ngumbela had applied for board membership and AMW had met with her and distributed her CV. AMW felt that Nomtha was committed and could offer value. The board agreed to accept her application and AMW would liaise.

MB Suggested Board Portfolios be added to next meeting agenda.

CFA International Conference – it was agreed no representative from the IAS would attend.

AMW would liaise with CFA SA regarding a complimentary ticket to local conference mid-year in CT

Meeting with **CFA South Africa** – this was arranged, at their request, with CG and IG who would report back. AMW declined to attend this initial meeting

Masterclass

The SAVCA master class next month was in place with over 70 confirmed attendees.

Discussion took place on future master class events and MB undertook to chat to Peter Major and Bruce Williamson with regard to a mining master class. Henry Hall on Banking and Irnest Kaplan for Tech was mentioned.

Small Caps presentation with JSE – AMW confirmed this was booked for May tentatively and CG and AMW to discuss further

Board Subscriptions – Further to the suggestion of waiving board members annual subscription this was discussed in detail and with the exception of CG it was felt that board members should pay their annual fees – CG agreed.

Board meetings – Further to the suggestion of holding these meetings every two months instead of monthly, it was agreed to continue with monthly meetings and review in 2021

Journal

AMW requested the board to confirm the Journal Editors annual reimbursement – this was initially R20k per annum – raised 2019 to R25k – it was agreed to increase to R26k for 2020.

MI had a lunchtime meeting with the Journal team (RV, CA, LdP) Although CA had retired he was retained by Wits on a consultancy basis working with Phd students and concentrating on the IAJ. CA stated that these students offered excellent succession potential. MI had prepared an official communication to Wits which he would share with the board. Wits were keen to continue the relationship with IAJ which they valued. The Business School was being split to an economics and finance division, separate from the business school. This would reflect in the new website and IAJ logo would be displayed.

MI had discussions with Eleanor Reinders who was now on maternity leave, but a temporary replacement had been introduced. T&F were working on making the Journal more user friendly

NEXT MEETING

The next board meeting would be held on **18 February 2020 – dining room 5 JCC 12h30**

A six monthly meeting list is detailed below

31 01 20	HUDACO	JHB	11H00	MI
31 01 20	TONGAAT	DBN	09H00	
03 02 20	HUDACO	CT	12H00	
05 02 20	IAS SAVCA MASTERCLASS	JHB	17H00	
06 02 20	ONELOGIX	JHB	11H00	CG

06 02 20	ARCELOR MITTAL	JHB	10H00	PDT
07 02 20	ONELOGIX	CT	11H00	
11 02 20	S & P CONFERENCE	JHB		
13 02 20	GOLDFIELDS	JHB	10H00	
13 02 20	S & P CONFERENCE	CT		
19 02 20	BIDCORP	CT	11H00	MI?
20 02 20	EMIRA	JHB	08h30	EM
20 02 20	EMIRA	CT	17h00	
20 02 20	DISCOVERY	JHB	10H00	CG
25 02 20	ADAPT IT	JHB	08h30	PDT
25 02 20	IMPERIAL	JHB	10h00	MB
26 02 20	ADAPT IT	CT	08h30	
27 02 20	ADVANCED HEALTH	JHB	16H00	MI

2020 - IAS MEETINGS: JHB COUNTRY CLUB

DAY	TIME	DATE	ROOM BOOKED	
Tuesday	12h30	21 st January 2020	PDR	
Tuesday	12h30	18 th February 2020	PDR	
Tuesday	12h30	24 th March 2020	PDR	
Tuesday	12h30	21 st April 2020	PDR	
Tuesday	12h00 13h00	19 th May 2020 AGM	PDR	
Wednesday	17h00	IAS Awards event – 10 June 2019	JSE	
Thursday	12h00	11 th June 2020	PDR	
Tuesday	12h30	21 st July 2019	PDR	

Public Holidays:

21st March – Human Rights Day
 10th April – Good Friday
 13th April – Easter Monday (Family day)
 9th - 16th April – Pesach
 24th April - Ramadan
 27th April - Freedom day
 1st May - Workers Day

16th June – Youth Day (Sunday)
 10th August – Women’s Day
 19th – 20th Sep – Rosh Hashanah
 24th September – Heritage Day
 28th September – Yom Kippur